ANTONY CONSULTING

Generic Consulting Engagement Flow

- Understand client situation & business requirements
- Obtain company details based on AC Key Questions
- Define Consulting Scope

Proposal with
- Key Objectives
- Key Outcomes and
- Program Flow (in phases) for the client

- Proposal Discussion
- Expectations Management
- Proposal Refinement if necessary

- Program Preparation
- Set-up Program Infrastructure at the client organization

Program Start

- DNA – Diagnostics & Analysis / Data Analytics
- Summary of Key Findings (Report, Presentation or otherwise)
- Confirm / Refine Program Flow & Phases with client
- Offer Alternative Solutions besides the original proposal, if necessary
- Design Communication Strategy

Implementation of Program Phases
- AC Team + Client Team (= Project Team)
- Program Steering Committee

Evaluation of Outcomes after each Program Phase

- Regular Documentation
- Regular Communications throughout the organization
- Status Reports
- Key Decision Meetings with Program Steering Committee
- Interactive Sessions (Workshops, Discussions, Interviews, Training)
- On-site Deployment of solutions
- Key Issues Solving

Evaluation of Program & Outcomes
- Short- & Long-term Benefits achieved for client
- Key Learnings
- Client-Consulting Relationship

Review & Follow-up Actions
- Review quarterly results
- Follow-up Actions to institutionalize the changes

Stay in Touch

Achieving Value, Creating Opportunities

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